ANZSOG presents:

Getting the work of government done: thinking differently about commissioning and contracting

SPEAKER
Professor Janine O’Flynn
Professor of Public Management
ANZSOG &
The University of Melbourne

SPEAKER
Dr Barbara Allen
Senior Lecturer
School of Government
Victoria University of Wellington

DO YOU HAVE A QUESTION ABOUT TODAY’S TOPIC?
SEND YOUR QUESTIONS THROUGH SLIDO:
slido.com #K862

ALL QUESTIONS WILL BE ANSWERED AT THE END OF THE PRESENTATION

SLIDES FROM TODAY’S PRESENTATION WILL BE AVAILABLE ON THE ANZSOG WEBSITE

Tuesday 11 June 2019
Questions?

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@JanineOFlynn
THE PUBLIC SERVICE IS NOT BROKEN

.... BUT IT MUST FUNDAMENTALLY TRANSFORM
Commissioning ≠ Contracting ≠ Outsourcing
Minimalism
Essentialism
Preservation
Inherently Governmental
Benefits > Costs

SYSTEM STEWARDSHIP & STRATEGIC COMMISSIONING
APS Figures 2017-18*

- 50-60% spending commissioned through external parties
- APS spends 3X direct employment costs through for-profit and non-profits
- Most are small: 95%<$1M; 62%<$80K
- 0.5% of contracts account for 75% of spend (n=333)
- Australia’s spending is average

*Getting a handle on this is actually pretty tough
Create conditions for healthy ecosystems
Expand the option set
System stewardship rather than market management
Tell me about the future!

System Stewardship

Strategic Commissioning
Thank you!

See: *Rethinking Relationships: Clarity, Contingency and Capabilities*
Usually represented as cycles, stages or both

Presented as rational process

Every part of this is/will be challenging
THANK YOU
ANZSOG.EDU.AU

Thought Leadership resources can be located here: