

<b>POSITION TITLE</b>	Director, Knowledge Exchange & Partnerships
<b>POSITION TERM</b>	Continuing
<b>FUNCTION / DEPARTMENT</b>	Academic and Global Engagement
<b>ANZSOG CAPABILITY</b>	Capability Level 4
<b>REPORTING MANAGER</b>	Deputy Dean, Academic
<b>No. DIRECT REPORTS</b>	1
<b>LOCATION</b>	Offices in Melbourne, Sydney and Canberra
<b>APPROVED BY</b>	Deputy Dean, Academic
<b>APPROVAL DATE</b>	October 2025

## ABOUT ANZSOG

The Australia and New Zealand School of Government (ANZSOG) was established by governments and a group of universities to serve governments and public services in Australia and Aotearoa New Zealand. Its members are the national governments of Australia and Aotearoa New Zealand, all Australian States and Territories, and leading Australian and Aotearoa New Zealand universities.

In delivering on its mission of public governance that people trust, the School brings together academic and practitioner experts from across our member governments and around the world to support current and future government and public sector capability needs and anticipate and address government and public sector challenges.

## ABOUT THE POSITION

Reporting to the Deputy Dean, Academic, and consistent with ANZSOG 2030 Strategy, the Director, Knowledge Exchange & Partnerships provides senior leadership to support ANZSOG's strategic and operational performance across its fifteen university members and ten government owners.

The primary focus of the role is to provide strategic leadership in developing, enriching and expanding the range and depth of ANZSOG's knowledge exchange activities and initiatives. This includes working closely with individual academics, researchers and knowledge mobilisers (e.g. impact officers, university impact leads, policy managers) as well as key stakeholders such as higher education institutions, knowledge mobilising organisations, policy-focused intermediaries (e.g. learned societies, professional associations, think tanks) and other organisations that focus on research and policy engagement.

The role works closely with the Executive team and collaboratively with teams across the organisation to monitor, assess and achieve improvements in ANZSOG's impact across its knowledge exchange activities, including its programming, thought leadership and advocacy activities.

## ROLE-LEVEL ACCOUNTABILITIES

ANZSOG roles at the Director level share the following collective accountabilities:

- **Strategic alignment of work** – lead the strategic prioritisation of work and resources to deliver on ANZSOGs ambitions and plans.
- **Continuous improvement** – encourage continuous learning, adaptation and professional growth within teams to enhance overall performance and support the achievement of

ANZSOGs priorities.

- **People leadership** – role-model ANZSOGs values and cultivate a positive, high-performance culture that encourages open communication, collaborative teamwork (within and across teams), and innovative problem-solving.
- **Financial management** – effectively manage and be accountable for budget performance by monitoring revenue and costs, adjusting forecasts as needed, and ensuring financial decisions align with ANZSOGs strategic and financial goals.
- **Ethics, safety and compliance** – uphold high ethical standards, ensuring transparency, integrity and compliance with legal and regulatory requirements, and contribute to a safety culture and safe work environment.

## FUNCTIONAL ACCOUNTABILITIES

### *Strategic leadership*

- Lead in bringing a strategic perspective and insight into ways in which ANZSOG delivers on its value proposition as an organization that intersects the public knowledge mobilisation and academic sectors (within a broader knowledge mobilisation ecosystem), melding theory and practice in pursuit of ANZSOG's mission to strengthen public governance that people trust.
- Lead in devising and overseeing a multi-year plan of activities that enriches ANZSOG's place within the knowledge exchange ecosystem, working closely with other teams across ANZSOG to identify opportunities for expansion and commercialisation.

### *Knowledge exchange*

- In collaboration with the Dean & CEO office, support strategic assessment of how ANZSOG can design and deliver an exceptional range of knowledge exchange initiatives and activities that are sustainable, impactful and which deliver value for its members.
- Lead and embed ANZSOG's place within the ecosystem of knowledge exchange that surrounds the field of public governance leveraging this nodality to develop and implement strategic partnerships and commercialised outcomes.
- Act as a first point of contact for triaging enquiries from organisations working in its knowledge ecosystem making strategic assessments about what opportunities to progress including referral to other parts of the organization as appropriate.

### *University partnerships*

- In collaboration with the Dean & CEO office, support strategic assessment of how ANZSOG delivers value to its university members and lead in designing and implementing aligned initiatives in support of these existing partnerships.
- Support the teams designing and developing accredited programs in determining the university partnership model required for these and in engaging with universities in relation to the model.
- In collaboration with the Global Initiatives team and other teams in ANZSOG, identify and develop opportunities for a select number of new strategic partnerships with world-class universities and Schools of Government aligned with ANZSOG Strategy 2030.

### *Engagement with academics and researchers*

- Lead in designing and implementing initiatives that grow and enrich ANZSOG's academic eco-system, enabling the organization to support researchers in the field of public governance to engage with the public sector and in turn enabling ANZSOG to draw on research expertise in support of its thought leadership and advocacy. ANZSOG's signature initiative in this area is the Academic Fellows scheme.
- In collaboration with the Learning Solutions & Experience Group, identify, cultivate and support relationships with promising academic talent from across the field of public

governance who can contribute towards designing and delivering ANZSOG's accredited and non-accredited programs.

## *Academic excellence*

- Collaborate across groups to support academic excellence, oversight and input across the full product lifecycle across all ANZSOG program offerings.

## *Communication and advocacy*

- Promote and champion the importance and impact of knowledge exchange, including academic-policy engagement, as a vehicle for achieving the ambitions set out in ANZSOG Strategy 2030 both internally as well as externally with our government members and partners.
- Support the Deputy Dean, Academic in engaging in national, regional and international coalitions, professional associations and consortia relevant to the field of public governance and the elevation of ANZSOG's role in knowledge exchange and academic-policy engagement in these fora.

## *People management and operational practices*

- Lead and manage members of the Knowledge Exchange & Partnerships team, cultivating a positive, collaborative and high-performance culture that encourages excellence in delivery, open communication, teamwork (within and across teams), innovative problem-solving, as well as professional career development and mentoring.
- Work with others across the organisation to oversee business and operational processes that are commercially sound, competitive and risk-assessed and that are delivered within budgetary constraints and which are financially viable and deliver sustainable outcomes.
- Oversee project management, monitoring and reporting on the progress and outcomes of key initiatives via a rolling annual plan of activities.
- Participate in and report to relevant ANZSOG and governance bodies as relevant to the role.

## **QUALIFICATIONS, SKILLS AND EXPERIENCE**

- Deep knowledge and understanding of the public governance knowledge ecosystem and higher education systems in Australia and Aotearoa New Zealand – particularly as pertains to the fields of public administration, public policy and public sector leadership capability.
- Deep experience in identifying, cultivating and negotiating partnership agreements with the university sector, knowledge mobilising organisations and other policy-focused intermediaries.
- Strong understanding of the higher education system in the Indo-Pacific region and globally – particularly as it pertains to the field of public governance including public administration, public policy and public sector leadership capability.
- Experience and the necessary skills, reputation and confidence to bridge the communities of policy, academia and other knowledge creating and holding institutions to identify strategic and contemporary areas where ANZSOG's reputation and activities can drive forward agendas.
- Strong networks, connections and standing in government and the public sector, including evidence of the ability to convene people from across disciplines and sectors to bridge people and build common ground.
- Strong awareness of research priorities and policy priorities within government, including a capacity to identify windows of opportunity where knowledge exchange and university engagement can have an impact through an attention to and understanding of the political and policy contexts in which ANZSOG operates.
- Evidence of entrepreneurship and agility to respond to new opportunities for knowledge exchange and academic-policy engagement, including evidence of commercial acumen and building sustainable outcomes.

- Values commitment to the importance of research, evidence-informed policymaking and its potential impact including the role that knowledge exchange in partnership with the public sector can play in shaping public governance that people trust.
- Strong managerial skills, including project management, dealing with complex administrative matters at the intersection between the university and public sector as well as effective resource allocation to identify and support the areas where knowledge exchange and academic-policy engagement will have the most impact.
- Maintenance of the highest ethical standards, ensuring transparency, integrity and compliance with legal and regulatory requirements in all systems, practices and behaviours.

## **ANZSOG VALUES**

ANZSOG is a values-based organisation. This means that we understand that the ways in which we work make a big difference in what we achieve. Our values are Excellence, Collaboration, Integrity and Respect, which guide our behaviours and attitudes as members of the ANZSOG community. As a binational learning organisation committed to authentically serving and partnering with governments and First Nations and Māori communities, we are also committed to engaging in ongoing learning to model the impact and change we seek to achieve through our work.